

"ARM significantly increased sales volumes across all its commodities except ferrochrome and Nkomati chrome ore.

We also increased headline earnings and dividends despite challenging global markets."

Patrice MotsepeExecutive Chairman





Overview and strategy

Patrice Motsepe, Executive Chairman

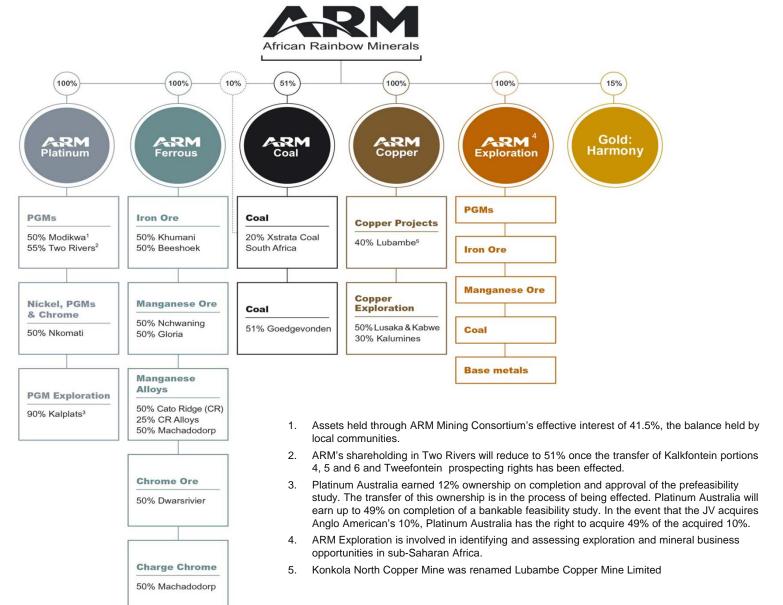
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Group structure





Salient features



Headline earnings increased 2% to R3.45 billion (F2011 restated: R3.37 billion) in difficult market conditions.

Headline earnings per share were 1 615 cents compared to 1 585 cents in F2011 (restated).

ARM declared an increased dividend of 475 cents per share, compared to the F2011 dividend of 450 cents per share.

Significant sales volume increases across all ARM commodities except ferrochrome and Nkomati Mine chrome ore.

Salient features



Satisfactory cost containment at Two Rivers Mine, the PCB coal operations, the manganese ore mines, the manganese alloy operations and the chrome ore mine.

Khumani Mine is ramping up production ahead of schedule and under budget.

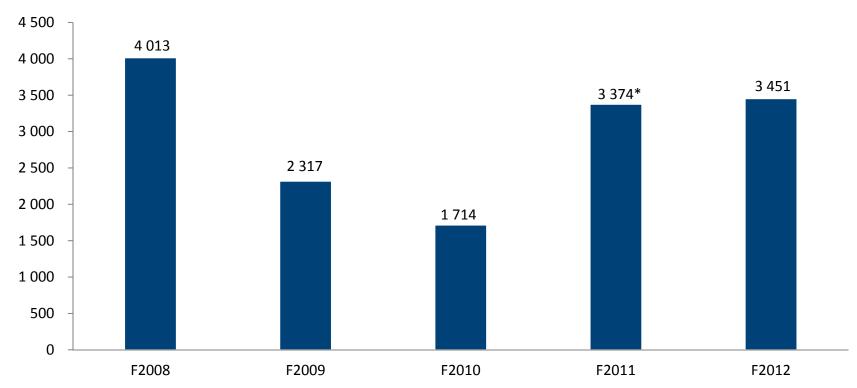
The Lubambe Copper project progressed ahead of schedule.

ARM maintained a robust financial position with net cash (excluding partner loans) of R2.3 billion (F2011: R 2.6 billion).

Headline earnings



Headline earnings (R million)



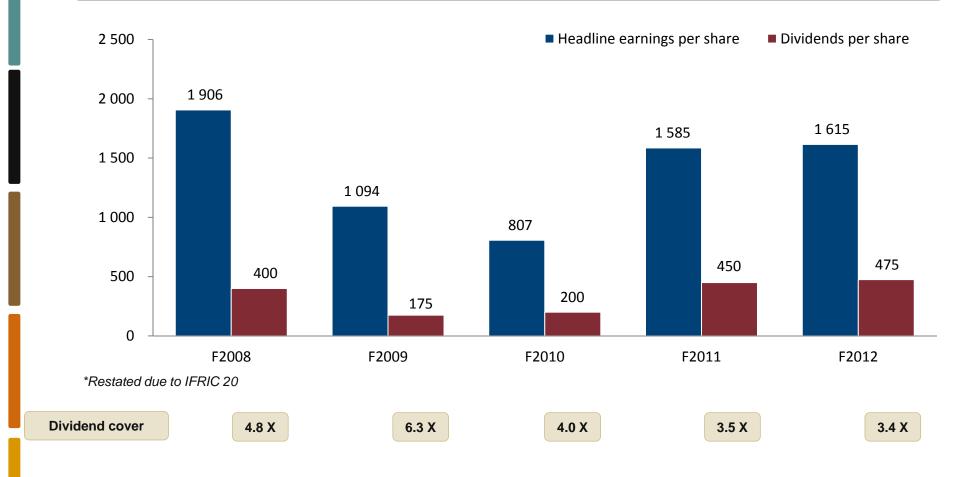
*Restated due to early adoption of IFRIC 20

Headline earnings increased despite challenging commodity market conditions.

Dividend and earnings history





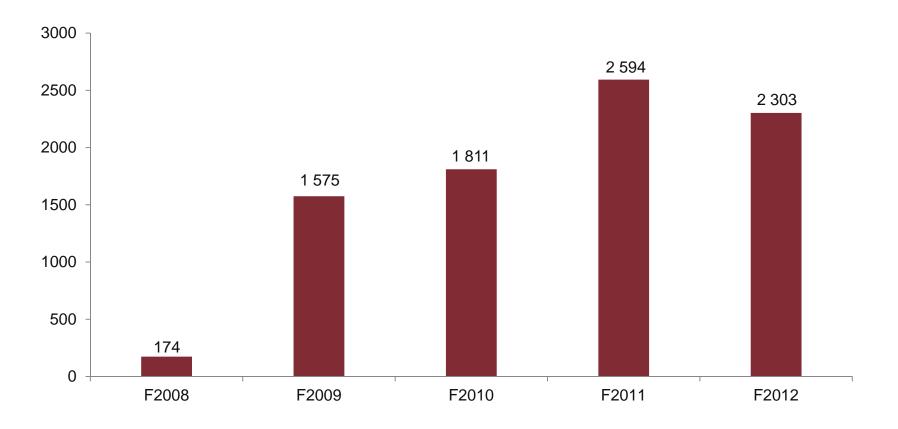


As a globally competitive company, ARM is committed to paying dividends and funding growth.

Robust financial position



Net cash excluding partner loans (R million)

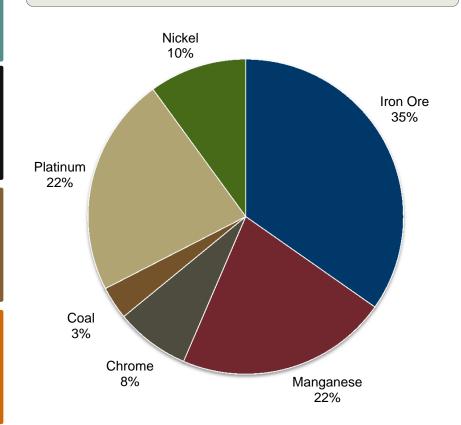


ARM is well positioned financially.

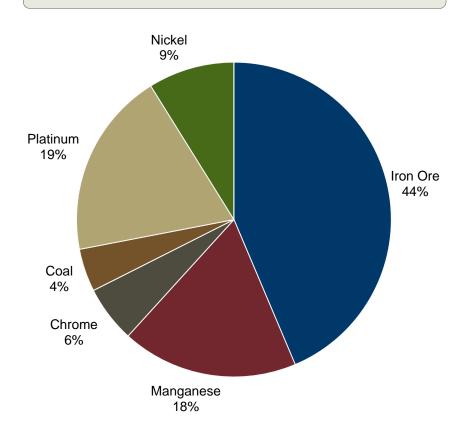
Revenue composition



F2011 revenue split



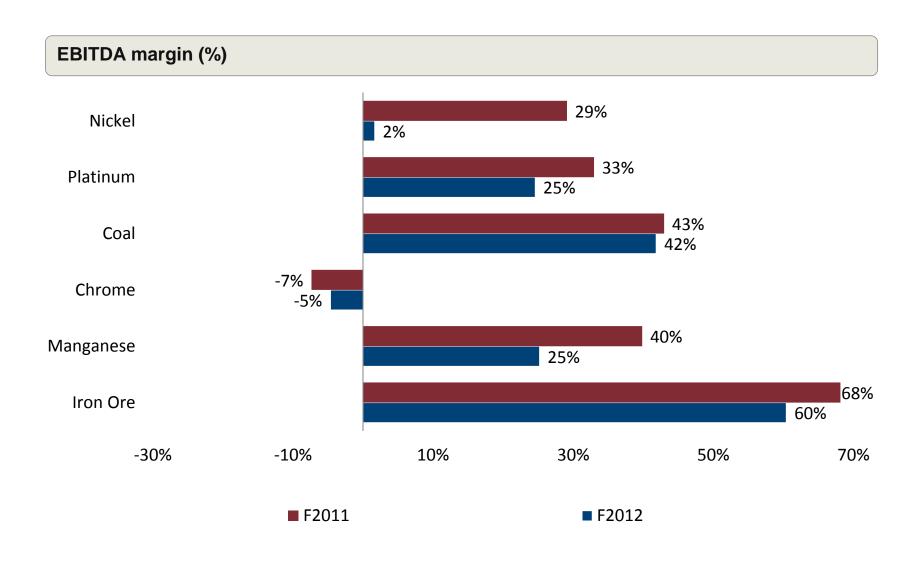
F2012 revenue split



The iron ore contribution to revenue increased as the Khumani Mine ramped up one year ahead of schedule.

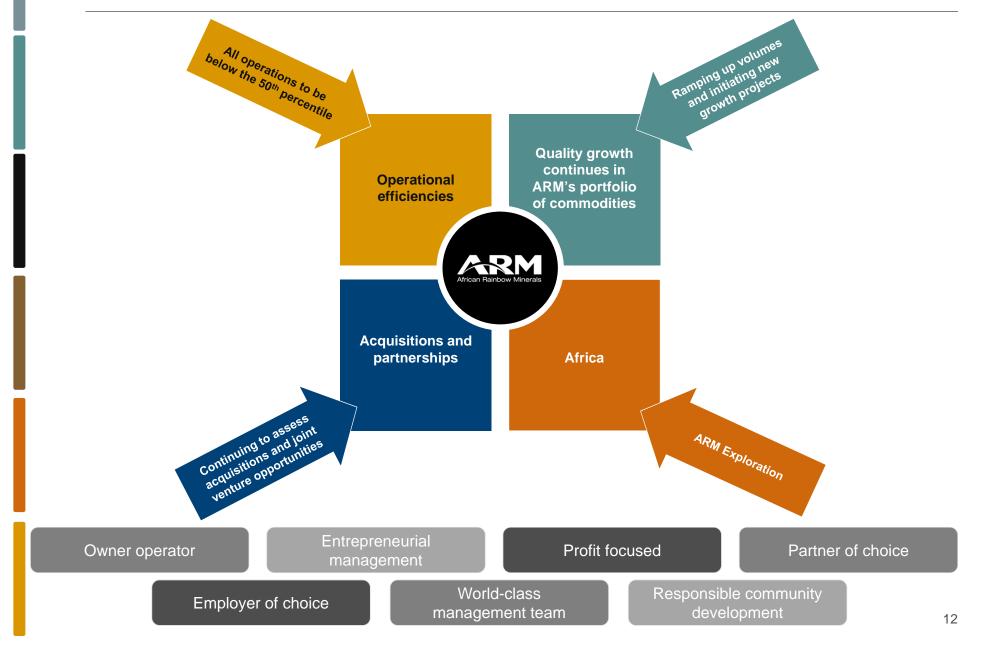
EBITDA margins





ARM strategy





Update on growth projects



The Khumani Iron Ore Expansion Project was successfully handed over to the mine one year ahead of schedule and well below budget.

Full production ramp-up to 6.4 mtpa was achieved at Goedgevonden Coal Mine.

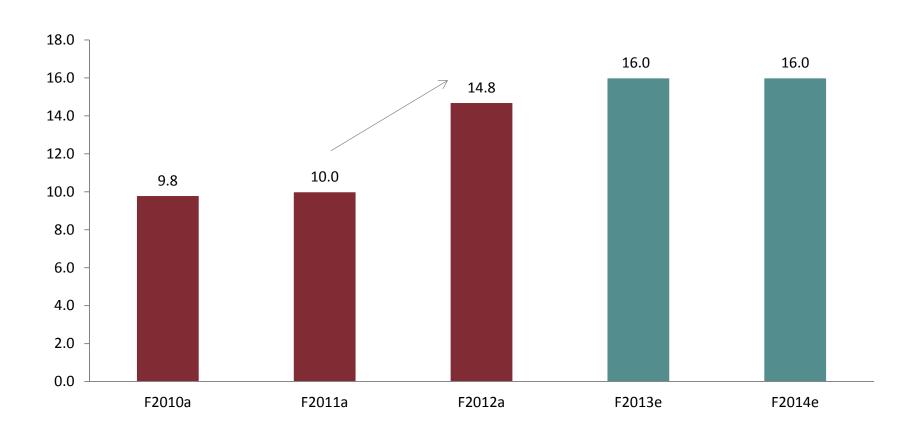
There was significant improvement in the operational performance of the Nkomati Nickel Mine in the second half of the financial year.

Konkola North Copper Project (renamed Lubambe Copper Project) is progressing on time and within budget. Plant commissioning expected by the end of the 2012 calendar year.

Growth in iron ore



Total iron ore sales (million tonnes)

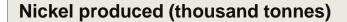


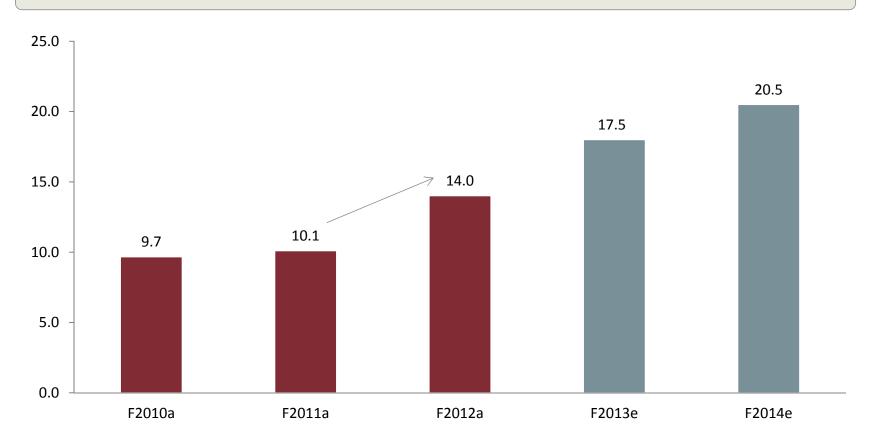
Iron ore sales increased by 48%.

Ramp up of the Khumani Mine is one year ahead of schedule and below budget.

Nkomati Nickel Mine improving





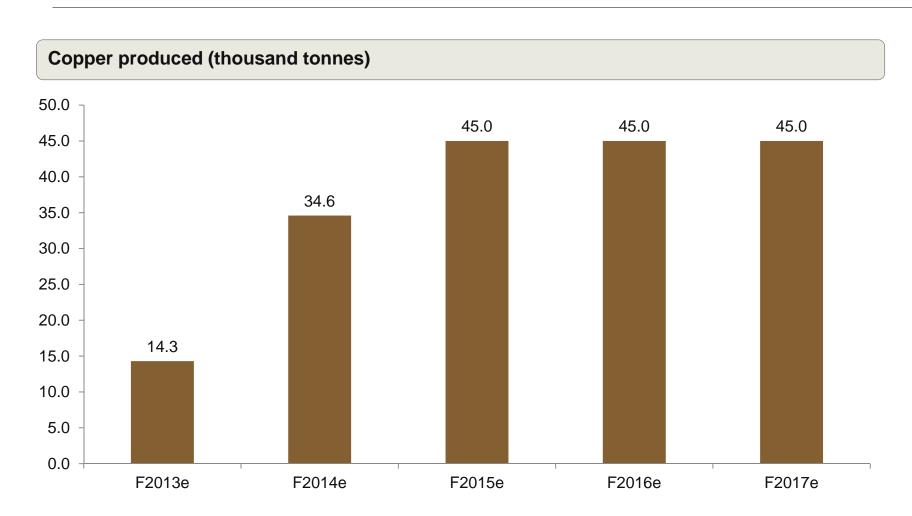


Improvement in the operational performance of Nkomati Nickel Mine.

Nickel production increased by 39%.

Lubambe Copper Project



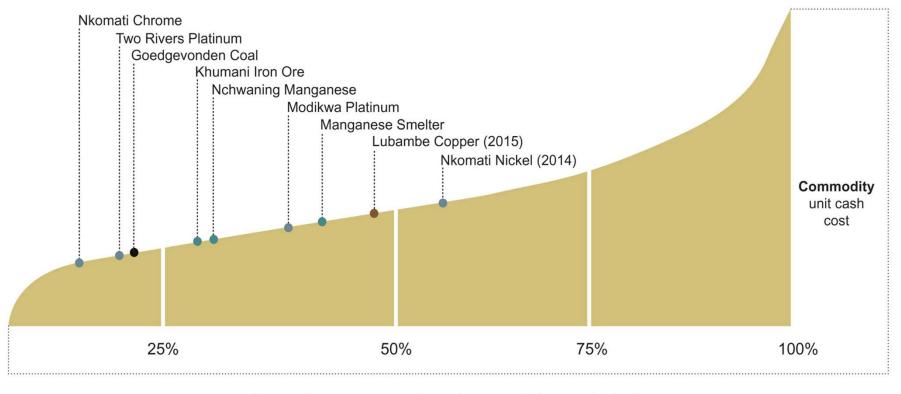


The Lubambe Copper Project is currently on schedule and within budget.

Operational efficiencies



ARM achieved target of operations being below the 50th percentile on the global cost curve by 2012.



Percentile on cost curve (based on cumulative production)

Continued growth in existing assets



ARM continues to focus on growing its existing assets

Transnet recently announced that it will spend R300 billion over the next 7 years as part of its Market Demand Strategy (MDS), in terms of which the South African rail, pipeline and port infrastructure will expand substantially.

Feasibility studies are underway to further expand iron ore and manganese ore operations to benefit from the Transnet expansion in rail and port capacity

Acquisitions



Increased focus on acquisitive growth in Africa.

ARM's strong financial status positions it favourably to pursue value adding acquisitive growth.

Safety and sustainability



In F2012 the ARM's Lost Time Injury Frequency Rate (LTIFR) improved from 0.43 to 0.42 per 200 000 man hours.

Despite concerted efforts to maintain the highest safety standards at all our operations regrettably, ARM lost four employees in three fatal accidents.

The ARM Board and management extend its sincerest condolences to the family, friends and colleagues of the deceased.

Outlook



Commodity markets in F2012 have been negatively affected by the global economic slowdown.

Weak demand fundamentals in the PGM, nickel and chrome markets are expected to persist in the short-term due to uncertainty in the developed markets.

The long-term fundamentals of these commodities remain positive; to be driven by a recovery in the developed markets together with supply side challenges being experienced by PGM producers.

ARM will continue to focus on improving operational efficiencies.





Operational review

Mike Schmidt, Chief Executive Officer

Divisional headline earnings



Contribution to headline earnings (R million)

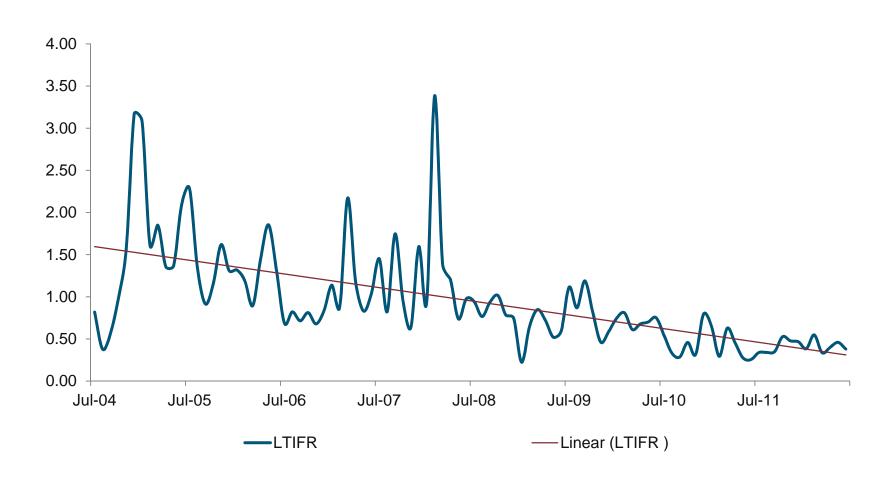
Commodity group	year ended		
	2012	2011*	% change
Platinum Group Metals	190	350	(46)
Nkomati Nickel and Chrome	(130)	165	(178)
Ferrous Metals	3 495	2 897	21
Coal	52	(103)	
Copper	(31)	(173)	82
Exploration	(113)	-	
Corporate, Gold and Other	(12)	238	(105)
ARM Headline Earnings	3 451	3 374	2

^{*} The 2011 headline earnings have been restated for the early adoption of IFRIC 20

Significant improvement in safety record



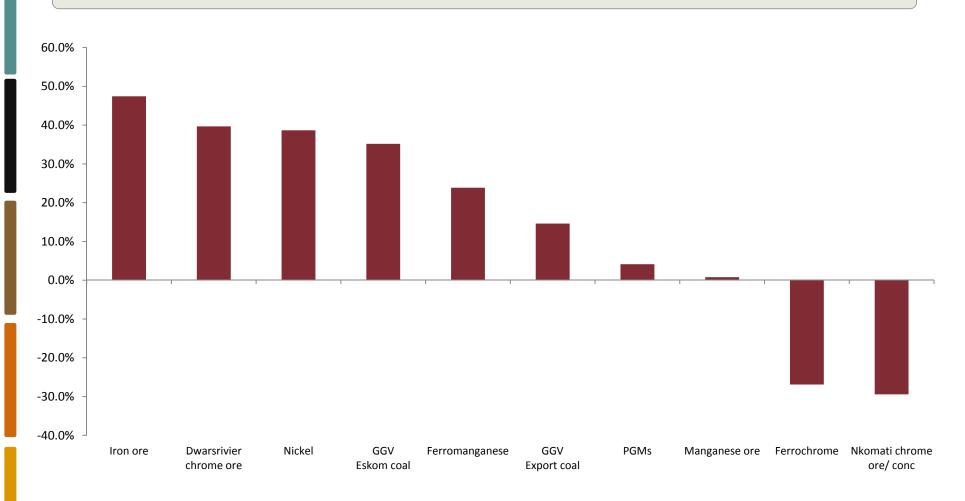
Lost Time Injury Frequency Rate (LTIFR) per 200 000 man hours worked



Significant sales volume increases



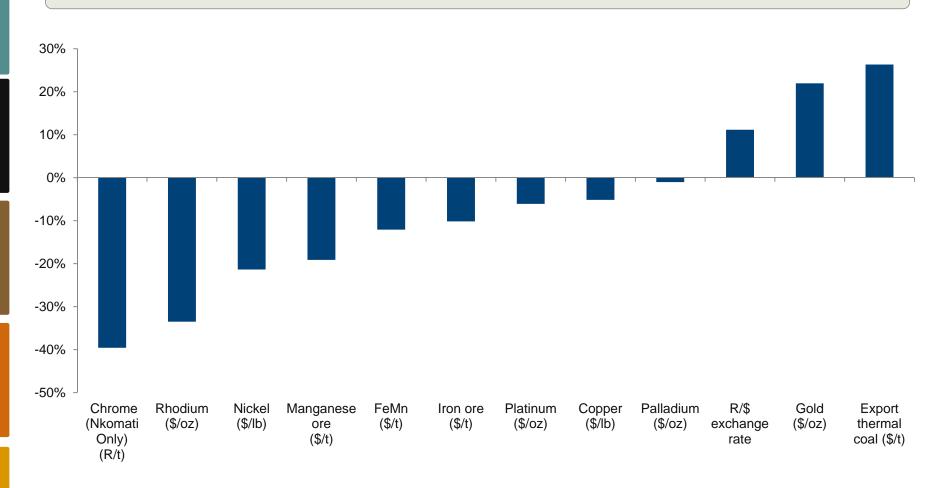
F2012 vs. F2011 sales volumes (% change)



Decrease in commodity prices

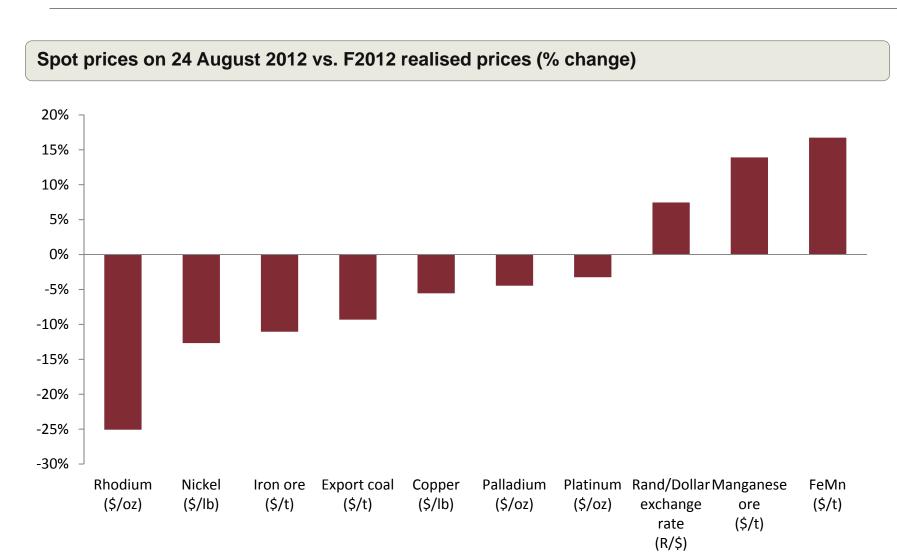






Spot prices continue to decline

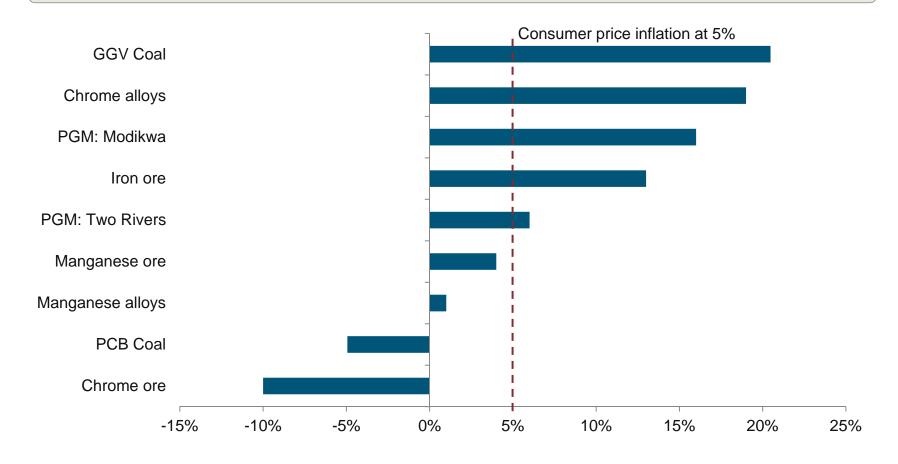




Unit cost changes by commodity



F2012 vs. F2011 unit production costs (% change)



The Nkomati Nickel Mine US Dollar C1 cash cost increased 72% owing to lower chrome prices and volumes.

The Rand per tonne milled however remained constant at R272/t (F2011: R271/t)

Analysis of costs



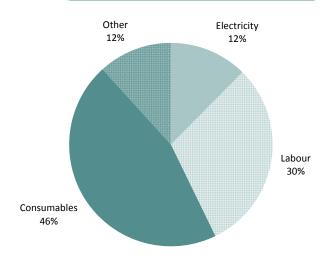
ARM Ferrous

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Below inflation cost increases were achieved at the manganese ore and alloy operations. Accelerated ramp-up of the Khumani Mine resulted in a 13% increase in unit production costs at Khumani.

Approximate on-mine

cash cost split

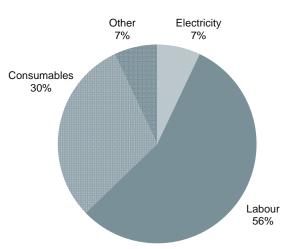


ARM Platinum

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Nkomati costs net of by-product were negatively affected by a severe decline in chrome prices. Modikwa experienced five week long industrial action which negatively affected cost at the mine.

Approximate on-mine cash cost split

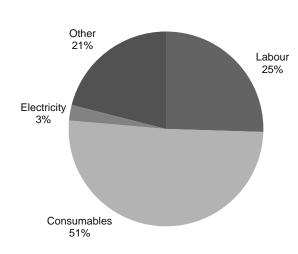


ARM Coal

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Production costs at GGV were above inflation due to increased overburden removal. This has resulted in higher in pit inventory levels which will benefit the mine in the future

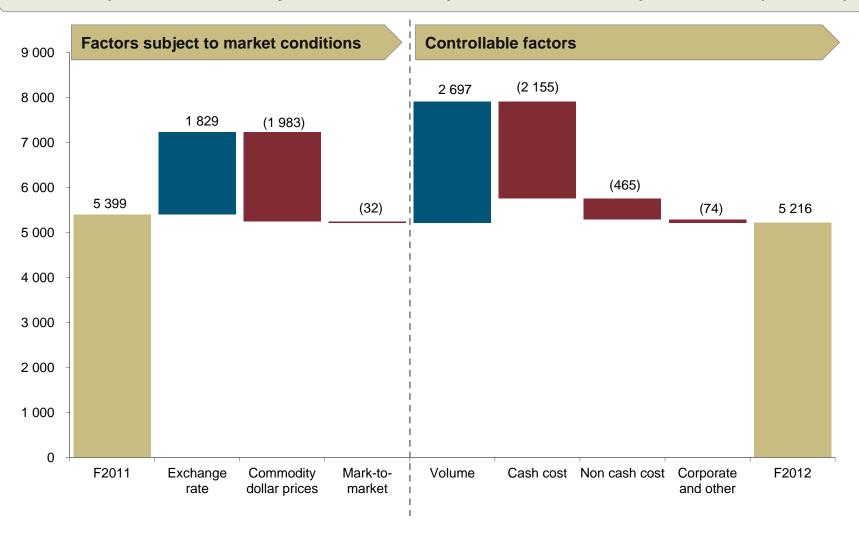
Approximate on-mine cash cost split



Profit variance analysis



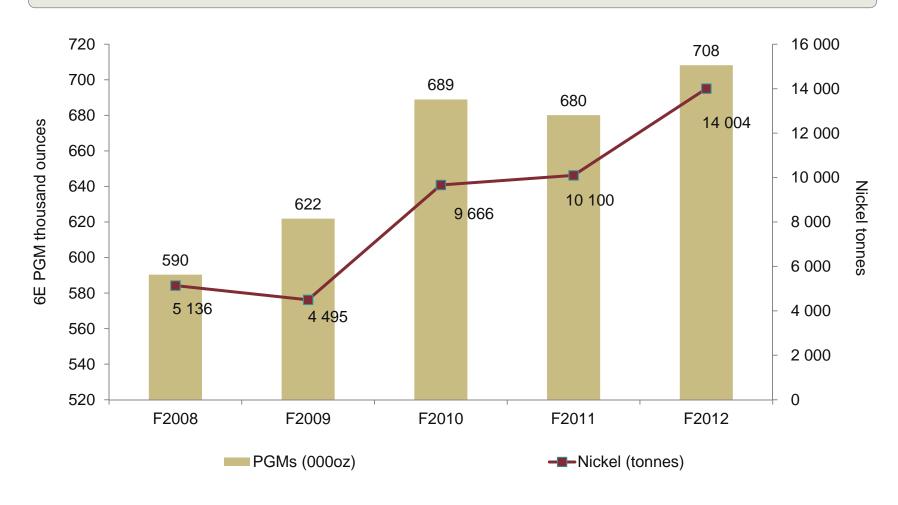
Unaudited profit variance analysis – Profit from operations before exceptional items (R million)



ARM Platinum

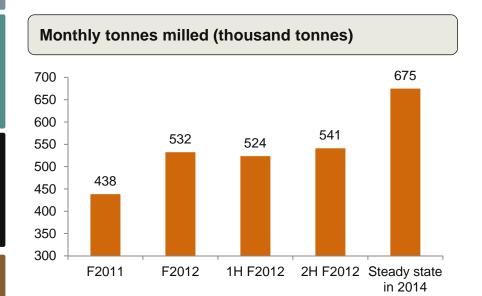


PGM and nickel production



Significant improvement in Nkomati operational performance

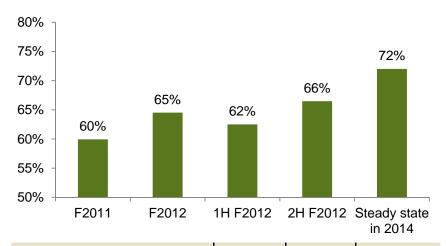








Average recoveries (%)

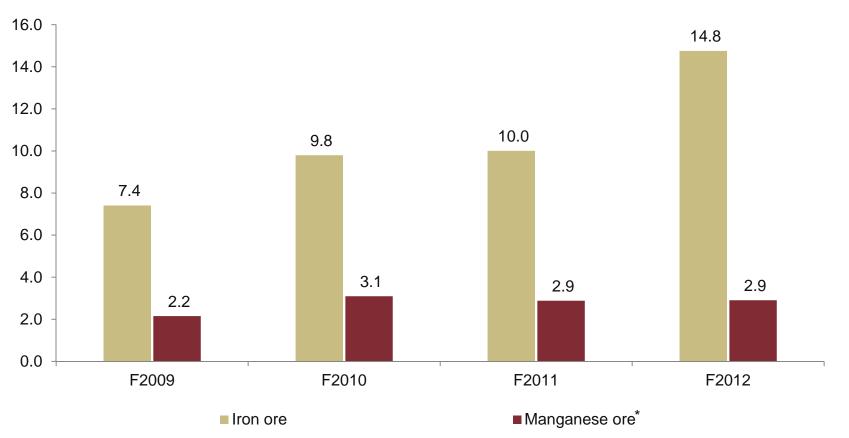


\$/lb Nickel produced	F2011	F2012	Steady state in 2014
On mine operating costs	10.31	9.17	8.15
Off-mine operating cost	3.18	2.90	3.50
PGM, copper and cobalt by- product credits	(4.51)	(3.42)	(3.20)
Chrome by-product credit	(3.99)	(0.06)	(2.45)
C1 cash cost net of by products	4.99	8.58	6.00

ARM Ferrous



Iron ore and manganese ore* sales volumes (million tonnes)



^{*} Manganese ore sales exclude intragroup sales

ARM Coal



The Goedgevonden Mine reached design capacity in 2H F2012.

Capital expenditure of R8.2 billion was approved for the Tweefontein Optimisation Project (TOP). The project is expected to be completed in F2016

PCB concluded the sale of the Mpumalanga assets.

ARM Copper



The Lubambe Copper Project is progressing on schedule with commissioning of the concentrator plant expected in October 2012.

94% of the approved project capital expenditure budget of \$410 million (in July 2010 terms) has been committed.

Unit costs at steady state are expected to be \$1.45/lb in July 2015 terms.

ARM Copper: Growth in Area A



Approximately 24 164 metres were drilled in 12 month period with five machines.

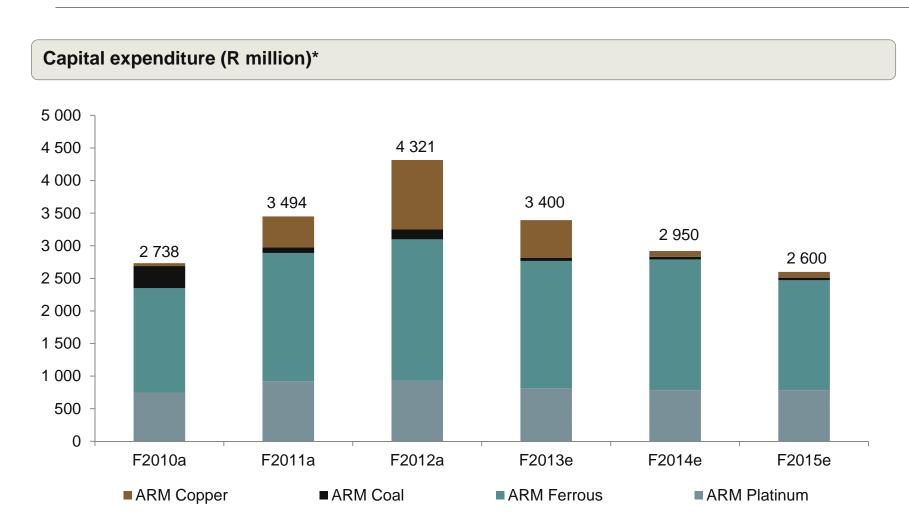
Initial drilling results indicate an average reef width of approximately 11 metres at 2.47% Total Copper at an average depth of 1 100 metres.

We expect to have sufficient hole density by June 2013 to issue a mineral resource statement.

The feasibility study has commenced and is expected to be completed by December 2013.

Capital expenditure

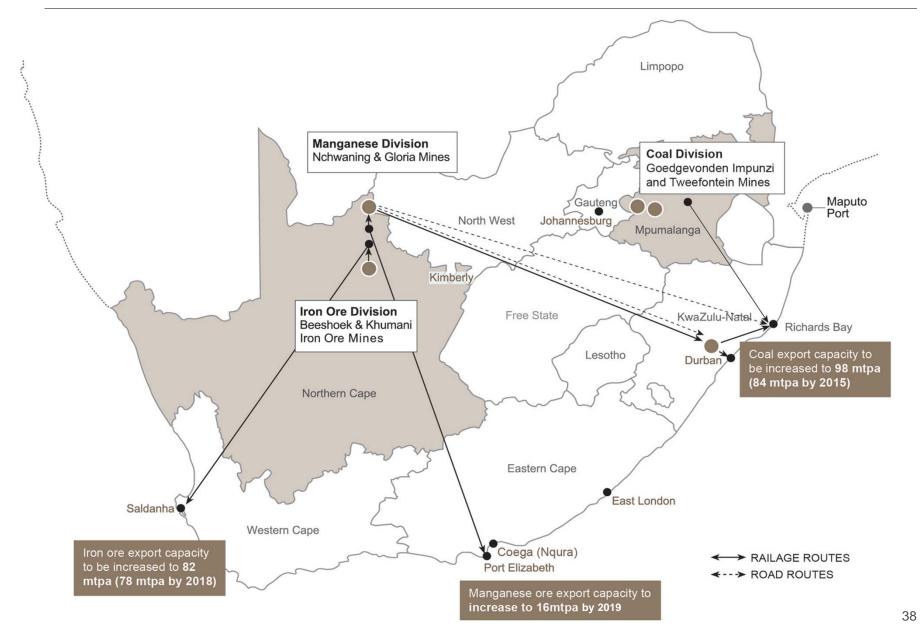




^{*}The forecasted capital expenditure in 2014 to 2015 is an estimation based on approved projects and projects under consideration

Transnet's Market Demand Strategy





Potential future projects



- Iron ore expansion beyond 16 mtpa
- Manganese ore expansion to 5 mtpa
- Expansion of Modikwa Platinum Mine
- Lubambe Copper: Area A
- Smelter conversions
- Exploration with Rovuma Resources
- Thermal coal projects

ARM Exploration



ARM signed an agreement in July 2011 with a Mozambican exploration company Rovuma Resources to explore for PGM, nickel, copper and other base metals.

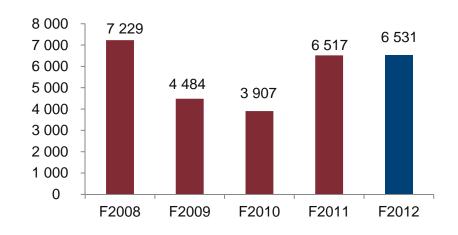
Rovuma Resources had been exploring in Mozambique since 2007.

ARM has agreed to continue with the second year of exploration (commencing April 2012) and to fund exploration at a cost of \$7 million per year. Drilling has commenced and base metal intersections have been achieved.

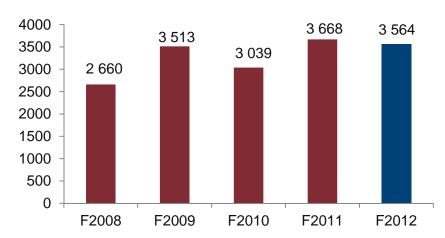
Financial position



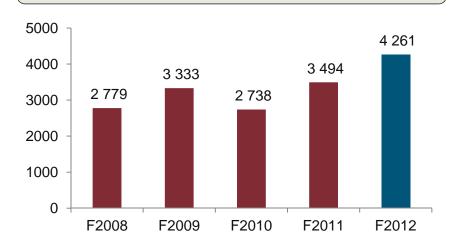
EBITDA excluding exceptional items R million



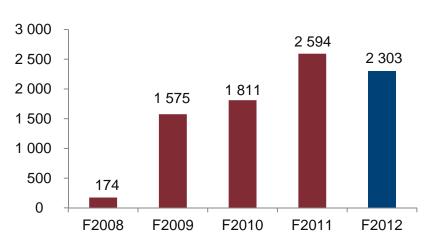
Cash on statement of financial position R million



Capital expenditure R million



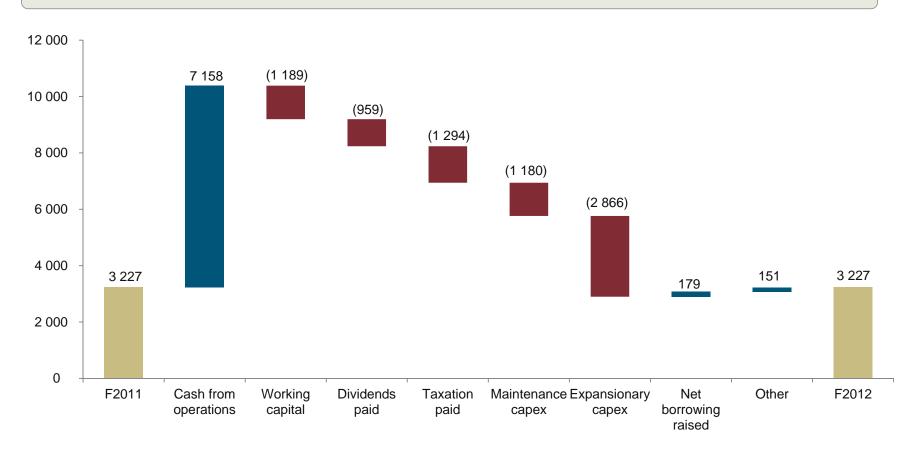
Net cash excluding partner loans R million



Cash flow statement



Cash statement reconciliation – cash and cash equivalents (R million)



ARM financed its capital expenditure, working capital requirements and dividends from internally generated cash flows.

Net cash/ (net debt) position



year ended 30 June			
R million	2012	2011	change
Cash and cash equivalents	3 564	3 668	(104)
Long term interest borrowings	(2 216)	(2 337)	121
Short term interest borrowings	(1 021)	(732)	(289)
Total interest bearing borrowings	(3 237)	(3 069)	(168)
Net cash including partner loans	327	599	(272)
Partner loans:	1 976	1 995	
Modikwa loan from Anglo Platinum	114	114	
Two Rivers loan from Impala	50	73	
ARM Coal loan from Xstrata	1 617	1 808	
Vale/ ARM Joint Venture from Vale and ZCCM	195	-	
Net cash excluding partner loans	2 303	2 594	(291)

Income statement



year ended 30 June			
R million	2012	2011*	% change
Sales	17 530	14 893	18
Profit from operations (before exceptional items)	5 216	5 399	(3)
Income from investments	279	216	29
Finance costs	(232)	(216)	(7)
Income/ (loss) from associate	11	(135)	
Exceptional items	(70)	(11)	
Taxation	(1 633)	(1 693)	4
Non-controlling interest	(133)	(194)	31
Profit after tax and non-controlling interest	3 438	3 366	2
Headline earnings	3 451	3 374	2
Headline earnings cents per share	1 615	1 585	2
EBITDA	6 531	6 517	

^{*} Restated for the early adoption of IFRIC 20

Cash flow statement



year ended 30 June			
R million	2012	2011	change
Cash generated from operations	5 969	5 988	(19)
Net finance income	108	64	44
Dividends received	64	33	31
Dividends paid	(959)	(426)	(533)
Tax paid	(1 294)	(1 240)	(54)
	3 888	4 419	(531)
Maintenance capital expenditure	(1 180)	(797)	(383)
Expansionary capital expenditure	(2 866)	(2 241)	(625)
Other	(31)	(344)	313
	(4 077)	(3 382)	(695)
Net borrowings raised/ (repaid)	129	(625)	754
Other	50	37	13
	179	(588)	767
Net cash movement	(10)	449	(459)

Statement of financial position



		year ended 30 June		
R million		2012	2011	
Non-current assets		25 662	23 375	
Property, plant, equipme	nt and other	18 910	15 798	
Investments		6 313	7 129	
Other		439	448	
Current assets		9 654	9 011	
Cash and equivalents		3 564	3 668	
Other		6 090	5 343	
Total assets		35 316	32 386	
Total Equity		24 405	22 170	
Non-current liabilities:	Long-term borrowings	2 216	2 337	
	Other	4 669	4 142	
Current liabilities:	Short-term borrowings	1 021	732	
	Other	3 005	3 005	
Total equity and liabilities		35 316	32 386	