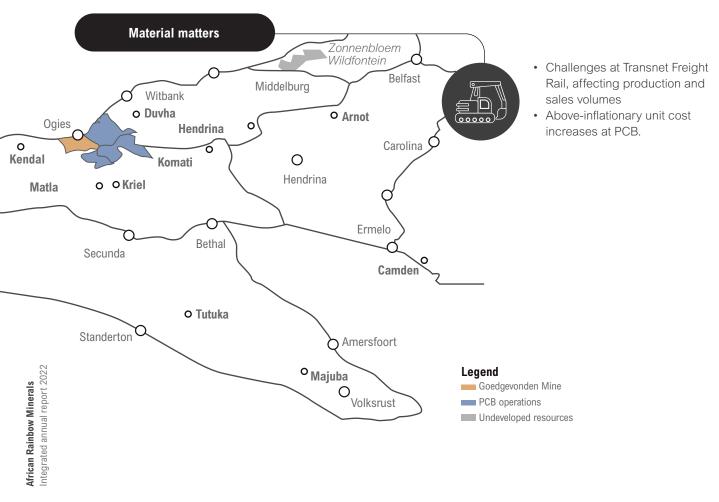
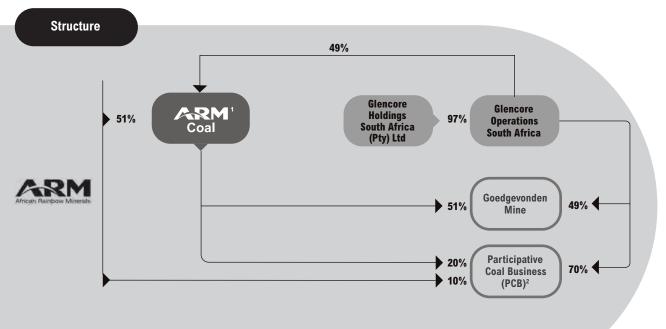
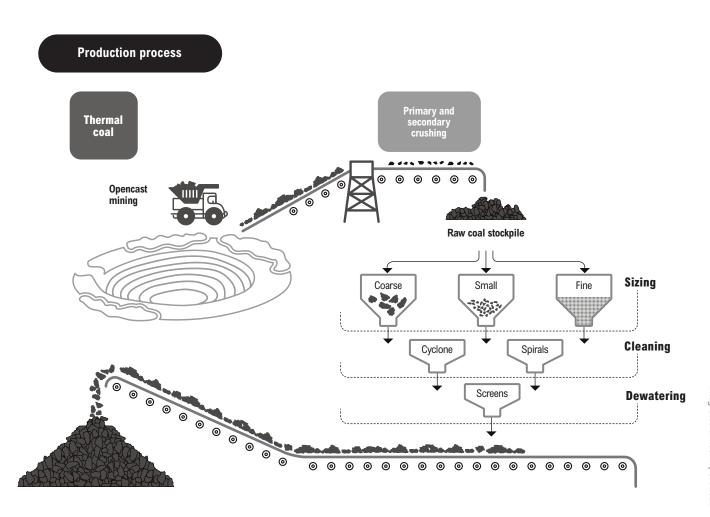
Operational reviews continued







- ¹ ARM Coal holds:
- Access to Glencore Operations South Africa's interest and entitlement in the Richards Bay Coal Terminal (RBCT).
- An export entitlement of 3.2Mtpa in the phase V expansion at RBCT.
- ² Participative coal business (PCB) refers to the Impunzi and Tweefontein operations.



Operational reviews continued

ARM Coal continued

Scorecard

Goedgevonden Mine

F2022 objectives

Continued focus on containing unit cost escalations below inflation

Achieved/Not achieved

Achieved

F2023 objectives

Continued focus on containing unit cost escalations below inflation

Participative Coal Business (PCB)

F2022 objectives

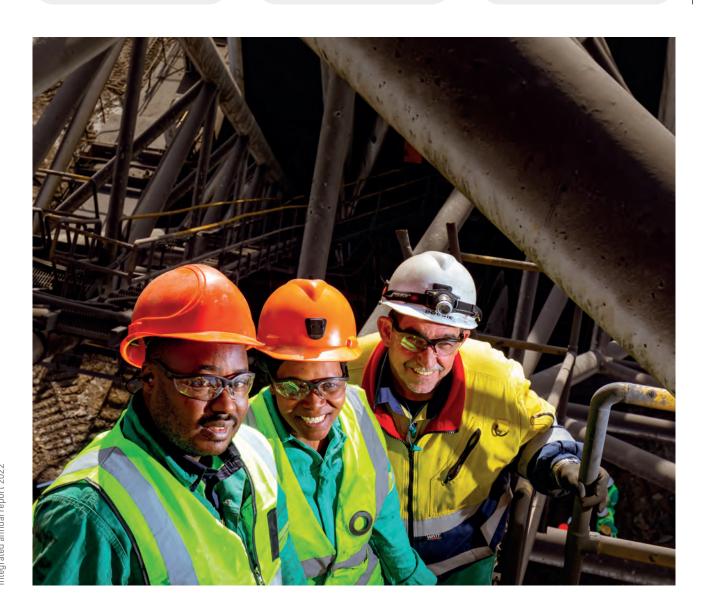
Continued focus on containing unit cost escalations below inflation

Achieved/Not achieved

Not achieved

F2023 objectives

Continued focus on containing unit cost escalations below inflation



Commodity prices

US dollar prices for thermal coal reached record levels in F2022, largely due to disruptions in the global supply market amid geopolitical turbulence from the conflict between Russia and Ukraine. Sanctions on Russia have increased European demand for South African coal. This was exacerbated by Asian liquefied natural gas (LNG) prices reaching record levels (prompting a switch from gas to coal). Prices were further supported by the Indonesia ban on coal exports, which was lifted in January 2022.

The average received export US dollar price for Goedgevonden Mine rose 195% to US\$168 per tonne in F2022 (F2021: US\$57). The average received export US dollar price for PCB was up 182% from US\$57 per tonne in F2021 to US\$161 per tonne in F2022.

Around 60% of export volumes at Goedgevonden Mine comprised high-quality coal, while PCB's exports of high-quality coal totalled 69%.

Financial performance

ARM Coal reported headline earnings of R928 million (F2021 headline loss: R250 million). This included a re-measurement loss of R1 256 million (F2021 re-measurement gain: R242 million) after accelerated repayment of loans owing to Glencore.

Adjusted headline earnings were R2 184 million (F2021: R8 million adjusted headline loss), driven by increased export thermal coal prices. This was partially offset by lower sales volumes due mainly to Transnet Freight Rail (TFR) logistics challenges.

Given the significant acceleration in repayment of ARM Coal loans to Glencore, a R766 million re-measurement loss is included in GGV headline earnings. GGV Mine adjusted headline earnings, which exclude these re-measurement losses, were R761 million (F2021: R196 million adjusted headline loss).

Re-measurement losses of R490 million are included in PCB headline earnings. PCB adjusted headline earnings were R1 423 million (F2021: R296 million adjusted headline loss).

Refer to note 2 to the annual financial statements for the ARM Coal segmental information.

Operational performance

Goedgevonden Mine

Total sales volumes rose 11% as the mine reduced the impact of TFR's underperformance by trucking coal to other ports. ARM attributable saleable production increased 10% to 1.65 million tonnes (F2021: 1.5 million tonnes).

On-mine unit production costs per saleable tonne were flat at R508 per tonne (F2021: R506 per tonne).

PCB

Export sales volumes were 22% higher at 9.8 million tonnes (F2021: 8 million tonnes). Domestic sales volumes declined 64% from 2.9 million tonnes to 1.04 million tonnes after some domestic contracts expired.

Production was impacted by operational challenges at Transnet, resulting in high product stockpiles. ARM attributable saleable production was 2.06 million tonnes (F2021: 2.34 million tonnes).

Unit production costs per saleable tonne increased from R520 in F2021 to R633 in F2022. The 22% increase in unit costs reflects lower saleable production, together with above-inflation diesel and explosives price increases.

Operational reviews continued

ARM Coal continued

Summary operational and financial indicators – 100% basis

Goedgevonden Mine

Ownership

ARM holds an effective 26% in Goedgevonden Mine. Glencore Operations South Africa owns the balance

Management

Governed by a management committee controlled by ARM Coal. The management committee has four ARM representatives and three Glencore representatives.

Operational management is contracted to Glencore



| | Unit | F2022 | F2021 | F2020 | F2019 | F2018 |
|--|-----------|--------|-------|-------|-------|-------|
| OPERATIONAL – 100% BASIS | | | | | | |
| Production and sales | | | | | | |
| Saleable production | Mt | 6.33 | 5.79 | 6.77 | 6.99 | 6.05 |
| Total thermal coal sales | Mt | 6.40 | 5.79 | 6.53 | 6.84 | 6.11 |
| Export thermal coal sales | Mt | 3.93 | 3.89 | 4.29 | 3.27 | 2.85 |
| Domestic thermal coal sales | Mt | 2.47 | 1.90 | 2.25 | 3.57 | 3.26 |
| Average received prices | | | | | | |
| Export (FOB) ¹ | US\$/t | 167.72 | 56.73 | 47.87 | 71.10 | 84.57 |
| Domestic (FOT) ² | R/t | 371.38 | 354 | 305 | 275 | 235 |
| Unit costs | | | | | | |
| On-mine saleable cost per tonne | R/t | 508 | 506 | 431 | 380 | 351 |
| FINANCIAL – ATTRIBUTABLE | | | | | | |
| Sales revenue | R million | 2 847 | 1 058 | 1 056 | 1 162 | 1 028 |
| Total costs | R million | 1 323 | 896 | 1 000 | 870 | 32 |
| Operating profit/(loss) | R million | 1 524 | 162 | 56 | 292 | 1 060 |
| EBITDA | R million | 349 | 348 | 264 | 326 | 335 |
| Capital expenditure | R million | 109 | 263 | 197 | 244 | 140 |
| Cash operating profit | R million | 1 524 | 148 | 56 | 292 | 335 |
| Less: | R million | | | | | |
| Imputed interest expense³ | R million | (120) | (170) | (160) | (144) | (157) |
| Interest received | R million | _ | _ | _ | _ | 3 |
| Depreciation/amortisation | R million | (190) | (182) | (197) | (163) | (167) |
| Re-measurement adjustments | R million | (786) | 206 | 207 | 190 | 885 |
| Impairment loss | R million | (4) | _ | (559) | _ | _ |
| Profit/(loss) before tax | R million | 433 | 2 | (653) | 174 | 899 |
| Tax | R million | (435) | 8 | 56 | (38) | (47) |
| Headline earnings/(loss) attributable | | | | | | |
| to ARM | | (2) | 10 | (38) | 136 | 852 |

¹ FOB free-on-board.

² FOT free-on-truck.

³ Post restructuring the ARM Coal loans, all interest expense on these loans is imputed.

About ARM

PCB operations

Ownership

ARM holds an effective 20.2% in PCB, Glencore owns the remaining 79.8%

Management

Governed by a supervisory committee with five Glencore representatives and three ARM representatives. Operational management contracted to Glencore

| | Unit | F2022 | F2021 | F2020 | F2019 | F2018 |
|--|-----------|--------|--------|---------|-------|-------|
| OPERATIONAL – 100% BASIS | | | | | | |
| Production and sales | | | | | | |
| Saleable production | Mt | 10.18 | 11.58 | 13.34 | 15.49 | 16.64 |
| Impunzi | Mt | 4.72 | 4.85 | 6.1 | 6.7 | 6.77 |
| Tweefontein | Mt | 5.46 | 6.73 | 7.24 | 8.79 | 10.04 |
| Total thermal coal sales | Mt | 10.83 | 10.90 | 13.46 | 15.56 | 15.78 |
| Export thermal coal sales | Mt | 9.79 | 8.00 | 7.73 | 10.95 | 13.44 |
| Domestic thermal coal sales | Mt | 1.04 | 2.90 | 5.74 | 4.61 | 2.34 |
| Average received prices | | | | | | |
| Export (FOB) ¹ | US\$/t | 160.54 | 56.97 | 50.54 | 64.88 | 73.51 |
| Domestic (FOT) ² | R/t | 558 | 678 | 666 | 582 | 368 |
| Unit costs | | | | | | |
| On-mine saleable cost per tonne | R/t | 633 | 520 | 484 | 391 | 330 |
| FINANCIAL – ATTRIBUTABLE | | | | | | |
| Sales revenue | R million | 4 946 | 1 815 | 2 008 | 2 605 | 2 765 |
| Total costs | R million | 2 146 | 1 516 | 1 702 | 1 707 | 1 835 |
| Operating profit/(loss) | R million | 2 801 | 299 | 306 | 898 | 930 |
| EBITDA | R million | | 378 | 304 | 898 | 1 030 |
| Capital expenditure | R million | 228 | 248 | 425 | 562 | 413 |
| Cash operating profit | R million | 2 801 | 299 | 304 | 898 | 1 030 |
| Plus: Interest received | R million | - | _ | _ | _ | 5 |
| Less: | | | | | | |
| Interest paid | R million | (87) | (104) | (118) | (138) | (164) |
| Depreciation/amortisation | R million | (702) | (569) | (479) | (424) | (425) |
| Re-measurement adjustments | R million | (490) | 36 | 278 | 55 | 325 |
| (Impairment loss)/reversal of | | | | | | |
| impairment | R million | 748 | _ | (1 121) | 3 | |
| (Loss)/profit before tax | R million | 2 270 | (338) | (1 138) | 394 | 771 |
| Tax | R million | (588) | 78 | 51 | (118) | (138) |
| Headline (loss)/earnings attributable | D | | (0.00) | 2.5 | a= : | 22- |
| to ARM | R million | 1 683 | (260) | 36 | 274 | 633 |

Outlook sales volumes



* F2023, F2024, F2025 are estimated volumes.



* F2023, F2024, F2025 are estimated volumes.